

**MISUMI Group Inc.**  
**FY2024 third quarter consolidated financial results**

~Continued growth driven by gradual recovery in demand and impact from  
 unique measures

**Record-high sales achieved for the first nine months of this fiscal year~**

MISUMI Group Inc. announced its consolidated financial results for the first nine months of FY2024 (April 1, 2024- December 31, 2024) today. Major performance indicators are as follows.

(Million yen)	FY2023 3Q cumulative basis	<b>FY2024 3Q cumulative basis</b>	YoY change
Net sales	272,823	<b>301,585</b>	+10.5%
Operating income	28,903	<b>36,150</b>	+25.1%
Net income	22,455	<b>28,213</b>	+25.6%
Earnings per share	79.53 yen	<b>101.59 yen</b>	

**1. Highlights of the consolidated financial results for the first nine months of FY2024**

- During the first nine months of this fiscal year, the global economy experienced a gradual recovery in capital investment demand, particularly within the manufacturing sector. Demand in the automotive and telecommunications industries remained firm, especially in China, Asia, and Japan. However, in Europe and the United States, signs of a full-scale recovery have yet to emerge, and conditions remained subdued.
- In this economic environment, MISUMI Group is leveraging its unique Business MODEL, which encompasses manufacturing and distribution businesses. By advancing the global business foundation supporting these operations, we contribute to industries related to automation demand, particularly the manufacturing industry, by meeting customers' needs for reliable and quick delivery. We continued to develop new businesses, including new products and services, by capitalizing on the robust business foundations in IT, manufacturing, and logistics that we have built over the years, as well as our global network of sites, striving to accurately capture customer demand.

- As a result, consolidated net sales reached ¥301,585 million, marking a 10.5% year-over-year increase (7.2% increase on a local currency basis), achieving a record-high for the first nine months period, partly due to the impact from foreign exchange. Regarding profits, operating income was ¥36,150 million (25.1% year-over-year increase), ordinary income was ¥38,904 million (24.9% year-over-year increase), and net income attributable to owners of the parent company was ¥28,213 million (25.6% year-over-year increase), despite continued expenditures related to measures aimed at sustaining growth, due to increased sales volume, product mix, and impact from foreign exchange.

## 2. Sales increased in all business segments, with FA business driving growth from the success of our unique measures

- Segment sales for the first nine months of FY2024 are shown in the table below.

	Net sales (million yen)		YoY change	
	FY2023 3Q cumulative basis	<b>FY2024 3Q</b> cumulative basis	Yen basis	Local currency basis
FA business	87,723	<b>102,158</b>	+16.5%	+12.9%
Die components business	59,348	<b>64,721</b>	+9.1%	+4.5%
VONA business	125,751	<b>134,705</b>	+7.1%	+4.5%
Total	272,823	<b>301,585</b>	+10.5%	+7.2%

- FA business, growth was driven by China and Japan, through capturing telecommunication-related demand, meviy, and the Economy series.
- In the Die components business, while demand related to the automotive sector continues to show a recovery trend in China, Asia and Japan, a full-fledged recovery has yet to be seen in Europe and the United States.
- VONA business, overseas regions performed steadily on the whole.

## 3. Overseas, growth was driven by China and Asia, while domestic sales also increased

- Regional break down of sales for the first nine months of FY 2024 were as follows.

	Net sales (million yen)		YoY change	
	FY2023 3Q cumulative basis	<b>FY2024 3Q</b> cumulative basis	Yen basis	Local currency basis
Japan	127,492	<b>132,707</b>	+4.1%	—
Overseas	145,330	<b>168,877</b>	+16.2%	+9.9%
China	45,064	<b>59,918</b>	+33.0%	+25.1%
Asia	42,572	<b>48,566</b>	+14.1%	+9.2%
United States	31,711	<b>33,355</b>	+5.2%	-1.8%
Europe	19,227	<b>19,958</b>	+3.8%	-2.2%
Other	6,755	<b>7,078</b>	+4.8%	+2.1%

#### 4. The consolidated earnings forecast for the fiscal year ending March 31, 2025, remains unchanged

- Regarding the full-year consolidated performance forecast for the fiscal year ending March 2025, there are no revisions to the full-year consolidated earnings forecast announced on October 25, 2024. In the event that any significant matters arise that could impact our business performance due to changes in the business environment, we will disclose this information promptly.

#### FY2024 (April 1, 2024 - March 31, 2025) consolidated earnings forecast

	Net sales	Operating income	Ordinary income	Net income	Earnings per share
	Million yen	Million yen	Million yen	Million yen	Yen
Full year forecast	401,200	49,100	51,600	37,100	134.67
FY2023 results	367,649	38,365	41,265	28,152	99.75
Ratio of difference (%)	+9.1%	+28.0%	+25.0%	+31.8%	—

Note) The average exchange rates during the period from January 1, 2025, to March 31, 2025, are USD: 154.0 yen, EUR: 160.0 yen, CNY: 21.2 yen.

#### [Notes regarding forward-looking statements]

The outlook for the fiscal year ending March 31, 2025, and the forward-looking statements in this document have been prepared on the basis of information available at the time of preparation. This includes the domestic and foreign economic climate, changes in foreign exchange rates for various currencies, and other factors that may affect business performance, that have been determined to be reasonable by MISUMI Group Inc. as well as risks and uncertainties. In light of this, please refrain from making investment decisions solely on the basis of this outlook. Actual business performance may differ greatly from this outlook due to various factors that affect MISUMI Group Inc., including economic climate, market trends and exchange rates.

For details on the first nine months of the fiscal year ending March 31, 2025, please refer to our Earnings Results Report.

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